



Choosing the right REALTOR®

First, it's important that you understand whose interests REALTORS® are legally bound to serve in a real estate transaction.

THE LISTING AGENT

The Listing Agent is under contract with the seller to market and sell their property for the best possible price. Working with a listing agent means that they can:

- Arrange a showing of the property.
- Assist with financing the property.
- Provide details about the property.
- Explain all the forms and agreements related to buying the property.

YOUR PERSONAL REALTORS®

When you engage the services of your own personal agent—who works in your best interests—you get all of the same services listed above plus your personal REALTOR® provides:

Dexter Realty Yaletown
1399 Homer Street
Vancouver, BC V6H 3V3

Dexter Realty South Granville
560-2608 Granville Street
Vancouver, BC V6H 3V3

dexterrealty.com

- Confidential assistance that addresses your needs first.
- Honest, loyal and diligent care, free from any conflicts of interest.
- Access to all listings including MLS®, foreclosures, estate sales, even homes that were previously on the market where the seller might still be interested in selling.
- Expert advice on essential clauses such as home inspections and financing to protect you fully.
- Expert negotiation of the offer to purchase, to achieve the best possible price and terms.
- Expert advice on market value, inclusions, location, as well as help you decide when you should walk away.
- Discovery and disclosure of all information about the property including liens, warranties, disclosures, seller's purchase price, and market and planning activity in the area.

As your Personal REALTORS®, my job is to ensure you are an **EDUCATED BUYER** in all aspects of your home buying process. "Professional Service From Real Estate Professionals".